

Bob Genter

Executive Vice President and General Manager
Civilian Markets Customer Group



Bob Genter is executive vice president and general manager of SAIC's civilian business, which encompasses the company's federal civilian, state and local, and commercial customers.

Genter is responsible for strategy, business development, and program execution for the portfolio including NASA, the Federal Aviation Administration, Department of State, Department of Agriculture, Environmental Protection Agency, Department of Energy, Department of Commerce, Department of Homeland Security, General Services Administration, Federal Retirement Thrift Investment Board, Toyota North America, Commonwealth of Virginia, and County of Orange, California, the State of Colorado, contributing approximately \$1.8 billion to the company's annual revenue.

Genter joined SAIC in 2013 as the senior vice president and general manager of Strategic Growth Markets customer group, which focused on growing market share with state, local, and commercial customers,

From 2004 to 2013, Genter held various leadership and P&L roles at CGI. Ultimately serving as vice president of Consulting Services, Commercial Markets where he was responsible for IT and business process outsourcing and global delivery. Responsibilities spanned software product development, geographic-based portfolio management, and industry-specific verticle (healthcare and insurance) markets. Prior to CGI, Genter held several finance and operations roles of increasing authority at American Management Systems.

Genter earned his bachelor's degree from St. Michael's College in Vermont, his MBA in finance and strategy from the University of Rochester's Simon School of Business, and completed the Executive Education, General Management Program at Harvard Business School.

SAIC is a premier technology integrator solving our nation's most complex modernization and readiness challenges across the defense, space, federal civilian, and intelligence markets. Our robust portfolio of offerings includes high-end solutions in systems engineering and integration; enterprise IT, including cloud services; cyber; software; advanced analytics and simulation; and training.

With an intimate understanding of our customers' challenges and deep expertise in existing and emerging technologies, we integrate the best components from our own portfolio and our partner ecosystem to rapidly deliver innovative, effective, and efficient solutions.

We are a team of 23,000 strong driven by mission, united purpose, and inspired by opportunity. Headquartered in Reston, Virginia, SAIC has annual revenues of approximately \$6.5 billion. For more information, visit saic.com. For ongoing news, please visit our [newsroom](#).

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